



P.O. Box 70, 4304 Hwy 520  
Magnetawan, ON  
P0A 1P0

Lead Contact: Scott Edwards  
Public Works Superintendent  
P.O. Box 70, 4304 Hwy 520  
Magnetawan, ON  
P0A 1P0  
Email: [publicworks@magnetawan.com](mailto:publicworks@magnetawan.com)

## **Request for Proposal 2025-07**

**Complete Municipal Tandem Snowplow Cab and Chassis  
including U-shaped spreader/dump body, etc.**

**Date of Issue: Tuesday December 2, 2025**

**Proposal Submission Deadline: Thursday December 18, 2025 by 3:00 p.m.**

## **Section 1 Introduction and General Instructions**

### **1.01 Introduction**

The Municipality of Magnetawan is inviting proposals for the supply of one (1) Municipal Tandem Snowplow unit including Cab and chassis, U-shaped spreader/dump body, plow and wing that complies with the basic minimum specifications indicated elsewhere in this document. The successful proponent shall supply a 'turn-key' operational plow, spreader dump truck within 180 calendar days of awarding.

This Request for Proposal document (and any other applicable attachments or addenda) is available in PDF format through the Municipality of Magnetawan's website at [www.magnetawan.com](http://www.magnetawan.com)

Any information contained in the Request for Proposal that is changed by the Bidder (except for filling in the blanks) will be grounds for disqualification.

Magnetawan's Procurement By-law is available for review at the Municipal Office or on the website.

### **1.02 Submission of Proposals**

Proposals shall be submitted in the form and format specified in Section 3 and shall include the completed Form of Proposal included as Section 5 at the end of this document. A designated signing officer authorized to bind the Bidder to the provisions of their Proposal must sign the Form of Proposal. Any addenda issued by the Municipality of Magnetawan in accordance with Subsection 1.06 must be acknowledged by the Bidder on the Form of Proposal.

All hard copy proposal must be signed, sealed, the envelope marked with the Bidder's name and the Project Name, and received by: The Municipality of Magnetawan, P.O. Box 70, 4304 Hwy 520, Magnetawan, ON P0A 1P0

Electronic submissions will be accepted in response to this RFP. Electronic Submissions are to be submitted to the email address included in Subsection 1.03. Please submit your proposal in one PDF document. If you are submitting more than one proposal, please only send one submission per email. Electronic submissions will not be reviewed until the proposal opening date.

Faxed submissions will not be accepted.

**Project Name: RFP 2025-07 Municipal Tandem Snowplow**

**Proposals must be received no later than Thursday December 18, 2025 at 3:00 p.m.**

Proposals must not be restricted by a statement added to the Form of Proposal or by a covering letter, or by alterations to the Form of Proposal supplied unless otherwise provided in the RFP.

The onus unequivocally remains with the Bidder to ensure that the Municipality of Magnetawan receives proposals delivered or sent by courier prior to the Proposal Submission Deadline, in accordance with the submission process described in this section. Proposals received after the Proposal Submission Deadline will not be considered.

### 1.03 Contacts

All questions or inquiries must be made in writing or email to the Lead Contact named below:

*Scott Edwards  
PO Box 70, 4304 Hwy 520  
Magnetawan, ON  
P0A 1P0  
publicworks@magnetawan.com*

**IMPORTANT:** A Bidder may be disqualified if they make inquiries, between the Proposal issue date and the notification of the Award, in a manner other than that described in this RFP or to anyone involved in the process who is not the Lead Contact, including but not limited to the members of Council. This is to ensure that each Bidder receives the same information, and that no Bidder receives unfair treatment during the RFP process.

### 1.04 Schedule

The schedule set out herein represents the Municipality of Magnetawan's best estimate of the schedule that will be followed, and it is intended to be a guideline.

The approximate schedule is as follows:

RFP issue date	Tuesday December 2, 2025
Final date of posting addenda	Thursday December 11, 2025 by 4:30 p.m.
Proposal Submission Deadline	Thursday December 18, 2025 by 3:00 p.m.
Proposal Opening	Thursday December 18, 2025 by 3:30 p.m.

### 1.05 Required Review and Clarification

Bidders shall carefully review this RFP. If questions concerning clarification of the contents of this document arise, the questions must be made in writing and received by the Lead Contact. This will allow time for the issuance of any necessary addenda. Protests based on any omission or error or on the content of the RFP will be disallowed if these perceived faults have not been brought to the attention of the Lead Contact.

In submitting a Proposal, the Bidder acknowledges that they have read, completely understood, and accepted the terms and conditions of the RFP in full. The Municipality of Magnetawan is not responsible for any misunderstanding of the RFP.

### 1.06 Amendments to the RFP

The Municipality of Magnetawan may issue addenda as they are received, clarify and/or modify certain aspects of the RFP prior to the Proposal Submission Deadline. No addenda shall be posted after **Thursday December 11, 2025**. Addenda will be posted to our website at [www.magnetawan.com](http://www.magnetawan.com) and shall be available in the Municipal Office.

### **1.07 Reserved Rights of the Municipality of Magnetawan**

The Municipality of Magnetawan reserves the right to:

- a. make public the names of any or all Bidders and their quoted price.
- b. request written clarification or the submission of supplementary written information in relation to the clarification request from any Bidder and incorporate a Bidder's response to that request for clarification into the Bidder's Proposal.
- c. adjust a Bidder's scoring or reject a Bidder's Proposal based on:
  - i) a financial analysis,
  - ii) information provided by references,
  - iii) the Bidder's past performance on previous contracts awarded by the Municipality of Magnetawan,
  - iv) the information provided by a Bidder pursuant to the Municipality of Magnetawan exercising its clarification rights under this RFP process; or
  - v) other relevant information that arises during the RFP process.
- d. verify with any Bidder or with a third party any information set out in a Proposal.
- e. check references other than those provided by any Bidder.
- f. disqualify any Bidder whose Proposal contains misrepresentations and/or any other inaccurate and/or misleading information or qualifications.
- g. disqualify any Bidder or the Proposal of any Bidder who has engaged in conduct prohibited by this RFP.
- h. make changes, including substantial changes, to this RFP provided that those changes are issued by way of addenda in the manner set out in this RFP.
- i. select the Bidder other than the Bidder whose Proposal reflects the lowest cost to the Municipality of Magnetawan or the highest overall score.
- j. cancel this RFP process at any stage.
- k. cancel this RFP process at any stage and issue a new RFP for the same or similar deliverables.
- l. accept or reject any or all Proposals in whole or in part.
- m. discuss with any Bidder different or additional terms to those contemplated in this RFP or in any Bidder's Proposal.
- n. if a single Proposal is received, reject the Proposal of the sole Bidder, and cancel this RFP process
- o. to negotiate with the two lowest Bidder(s).
- p. to give preference to products and services sourced from Canadian suppliers, processors and manufacturers. If a suitable Canadian source cannot be found, procurement may be extended to suppliers from other countries. All bidders must clearly indicate the country of origin of their product and services. Proof of Canadian sourcing may be required.

These reserved rights are in addition to any other expressed rights or any other rights which may be implied in the circumstances.

### **1.08 Not Responsible for Costs**

The Municipality of Magnetawan shall not pay any costs associated with the preparation, submission, or presentation of the Bidder's Proposal. The Municipality of Magnetawan shall not be liable for any expenses, costs or losses suffered by the Bidder or any third party resulting from the Municipality of Magnetawan exercising any of its expressed or implied rights under this RFP.

### **1.09 Proposal Expiry Date**

Bidders hereby acknowledge that their Proposals shall be irrevocable for a period of **90 days** from the Proposal submission deadline. Extensions to this period may be granted with the mutual agreement of the Municipality of Magnetawan and the successful Bidder and may be initiated by either party.

### **1.10 Confidentiality and Ownership**

Any information provided to the Bidder by the Municipality of Magnetawan before, during or after the project is completed shall be treated as confidential and shall not be used or communicated by the Bidder or any third party in any way unless otherwise identified or permitted by the Municipality of Magnetawan. The information, reports, documentation, plans, etc. that are produced by the successful Bidder in response to this project shall become the exclusive property of the Municipality of Magnetawan. However, intellectual property, such as specific tools, templates, processes, etc. that the Bidder provides as part of the deliverables remains the property of the Bidder.

### **1.11 Invoicing**

The Bidder shall provide a single invoice for payment in full to the Municipality of Magnetawan upon delivery of the selected unit. Invoices shall clearly state what has been supplied with a description of the unit. It should be noted that the Municipality of Magnetawan's standard terms of payment are net 30 calendar days from the date the invoice is received.

### **1.12 Method of Delivery of Invoices**

- a. The Bidder shall send invoices to both the attention of the Municipal contact(s) specified in the Contract and the Treasurer. The Bidder shall reference the invoice Project Name in the email subject line and/or envelope.
- b. Invoices not received by the Municipal contacts set out herein as instructed will not be acknowledged or considered received by the Municipality.
- c. Invoices delivered after 5:00 pm between Monday to Friday or statutory holiday or weekend will be considered received on the next business day.

### **1.13 Processing of Proper Invoices**

Failure of the Bidder to submit a Proper invoice will not be processed for the payment by the Municipality until a Proper invoice is received by the Municipality. It is the Bidder's responsibility to submit and re-submit a Proper Invoice to the Municipality whether the Municipality provides notice or not.

### **1.14 Payment Disputes**

- a. Upon receipt of a Proper Invoice from the Bidder, the Municipality may approve or dispute – all or part of the contents of the Proper Invoice.
- b. If the Municipality does not agree with the invoiced amounts, the Municipality will review the invoice with the Bidder and try to resolve the disputed amounts within ten (10) calendar days from the date of receipt. If the invoice cannot be resolved between the Municipality and the Bidder within ten (10) calendar days, the Municipality may pay the portion that it determines is owing and will include with the payment an explanation for

any reduction of the invoiced amount. Any Notice of Non-Payment shall comply with the Construction Act.

- c. The Municipality may withhold payment under the Contract for any disputed amounts, without interest until such dispute is settled or resolved – informally or formally i.e. litigation, adjudication or any formal dispute resolution procedure.
- d. No payment made under the Contract will constitute a waiver of any terms of the Contract or any other rights available at law or equity.
- e. Unless otherwise agreed to by the parties, the Municipality will not be liable for any charge or fees for late payment.
- f. If the Bidder is in any way indebted to the Municipality, either under the terms of the Contract or for any other reason, the Municipality shall have the right of set-off to the extent of such debt.

### **1.15 Freedom of Information**

Any personal information required in the Proposal is received under the authority of the Municipality of Magnetawan. This information shall be an integral component of the submission. All written Proposals received by the Municipality of Magnetawan become a public record. Once a Proposal is accepted by the Municipality of Magnetawan and the contract has been awarded, all information contained in the Proposals may be available to the public, including personal information. Questions about the collection of personal information and the *Municipal Freedom of Information and Protection of Privacy Act, 1989, R.S.O. 1990*, as amended may be directed to the Lead Contact.

## **Section 2 Minimum General Specifications and Requirements**

The successful Proponent/Bidder shall supply one (1) Municipal tandem cab & chassis, U-shaped spreader/dump body, one-way snowplow and side-wing, all mechanical, hydraulic, and electrical systems required to operate the plow, wing, and spreader. The unit as a whole must be designed for Canadian rural winter service on mostly gravel roads. The following general specifications are meant to be a guideline for the proposal.

- ☐ Engine: Detroit or Cummins diesels are preferred options, but others are considered.
- ☐ Engine: shall develop not less than **475H.P., 1,650lb/ft** torque
- ☐ The plow truck unit shall be capable of not less than 65MPH (105km/h) road speed.
- ☐ General minimum design loads are: Front axle, 22,000lbs., rear drive axles, 46,000lbs., expected approx. GVW capacity, 68,000lbs. Approx. Gross comb. Wt. 80,000lbs.
- ☐ Set Back Axle
- ☐ Transmission: 13 forward speed, manual shift. (Eaton-Fuller preferred)
- ☐ Tuff Trac Suspension
- ☐ Over Wheel Fenders
- ☐ The U-shaped spreader/dump body shall have a capacity of not less than 12 cubic yards and a maximum of no more than 14 cubic yards .
- ☐ U-shaped body, plow, and wing: Everest and Viking-Cives are preferred options but others will be considered (see preferred Model no.).
- ☐ The U-shaped dump body tail gate shall have a chute & gate for asphalt dispensation.
- ☐ Pre-wetting tanks or any liquid tanks are not required.
- ☐ Control for aggregate spreader: Dickey-John Control Point, conveyer feedback via 100 pulse motor sensors is the preference.
- ☐ All lights shall be LED.
- ☐ Dual Cab Orange Strobe

- ☐ Aluminum rims.
- ☐ Swivel pintle hook.
- ☐ Glad hands.
- ☐ 340L fuel tank
- ☐ 40 litre DEF tank
- ☐ Heated mirrors & wipers.
- ☐ Power Mirrors
- ☐ Power windows with auto-down.
- ☐ Two fender mirrors
- ☐ Manual clutch fan switch.
- ☐ A/C, AM/FM radio with 4 speakers, cup holder etc.
- ☐ Curved dash
- ☐ Aluminum toolbox mounted to frame.
- ☐ Premium Air Ride Seats
- ☐ Air Conditioning
- ☐ 2 x 12-volt Dash Plugs
- ☐ Trailer Brake Controller
- ☐ One Piece Windshield
- ☐ Air Intake Snow Shield
- ☐ Groeneveld Auto Greaser
- ☐ Air Tarp

**The general snowplow equipment specifications are as follows.**

- ☐ The one-way plow must clear a path of 9 feet (2.7m), while set at a horizontal angle of 35 to 37 degrees.
- ☐ The one-way plow shall discharge snow to the passenger side of the unit.
- ☐ The one-way plow tilt-harness must be compliant with MTO Standard ES-401.
- ☐ Preferred plow Models are Everest-Alliston OWSK9-CT or Viking-Cives (USA) 2654HSE-9, but others will be considered, bidder to provide specifications.
- ☐ Height of the moldboard at the inlet end shall be 26" (660mm) and the height at the discharge end shall be 54" (1370mm).
- ☐ Four rear flashers, 2 amber & 2 blue – Separate Switches
- ☐ LED spotlights
- ☐ Rubber cross-belt with reversible option.
- ☐ Hydraulic tilting harness.

The proponent vendor is expected to provide a full set of specifications, for each component system (including hydraulics), in their proposal. Although price is of significance, the proponent vendors are encouraged to put forward a good quality package. The Municipality is looking for durability as well as value. The fore-going are minimum guidelines only, however, any significant dimensional change should be high-lighted for consideration. Bidder to consult attached Specifications sheets.

The proponent vendor shall have a licensed service facility within a reasonable distance from Magnetawan for the provision of major maintenance service and/or repair.

The delivery of the proposed unit to the Municipality of Magnetawan shall not be later than **one hundred and eighty calendar days after award by Council.**



**Section 3     Evaluation of the Proposals**

**3.01 Evaluation Criteria, Process and Award**

As part of the evaluation process, the Municipality of Magnetawan may contract one or more Bidders to clarify or obtain more information about their Proposal or to request the Bidder to exhibit or otherwise demonstrate the information contained therein. The purpose of these discussions will be to ensure full understanding of the requirements of the RFP and Proposal. Discussions will be limited to specific sections of the RFP identified by the evaluation committee. The Lead Contact will only hold discussions with Bidders who have submitted a proposal deemed to be reasonable acceptable for Award.

The Municipality of Magnetawan may make an Award on the basis of the Proposals received without further discussion with the Bidders. Therefore, each initial offer should contain the Bidder's best terms/information, including all required documentation as listed in this RFP.

The evaluation committee will recommend Award to Council for the Bidder achieving the highest combined score based on the rated criteria in 3.02 below.

**3.02 Maximum Evaluation Points Summary**

<b>Specification &amp; Quality</b>	<b>40 points</b>
<ul style="list-style-type: none"><li>Demonstration and documentation proving that the proposed vehicle meets or exceeds the minimum specifications, data spec sheets, and photographs. Evidence of a durable high-quality package and warranty.</li></ul>	
<b>Price &amp; Delivery</b>	<b>30 points</b>
<ul style="list-style-type: none"><li>Demonstration and documentation that the proposed unit is priced within reason when quality is considered, and that the unit can be delivered within the six-month time window.</li></ul>	
<b>Vendor's Background, Experience, and References</b>	<b>10 points</b>
<ul style="list-style-type: none"><li>The Bidder's experience in heavy truck sales and services: past performance, litigation, and business references. The Municipality reserves the right to contact known business references not submitted in the proposal.</li></ul>	
<b>Breakdown of Costs</b>	<b>10 points</b>
<ul style="list-style-type: none"><li>Breakdown of costs, line items are complete and reasonable.</li></ul>	
<b>Distance to Service Facility</b>	<b>10 points</b>
<ul style="list-style-type: none"><li>Distance in kilometres to proponents licensed service facility.</li></ul>	
<b>Maximum Points Available</b>	<b>100 points</b>

The successful Bidder shall be notified of the Award verbally or electronically by the Lead Contact.



### **3.03 Evaluation Criteria, Process and Award**

The Municipality of Magnetawan may make an award based on the proposals received without further discussion with the Bidders. Therefore, each initial offer should contain the Bidder's best terms/information, including all required documentation as listed in this RFP.

## **Section 4 Evaluation of the Proposals**

### **4.01 Evaluation Criteria, Process and Award**

As part of the evaluation process, the Municipality of Magnetawan may contact one or more Bidders to clarify or obtain more information about their Proposal or to request the Bidder to exhibit or otherwise demonstrate the information contained therein. The purpose of these discussions will be to ensure full understanding of the requirements of the RFP and Proposal. Discussions will be limited to specific sections of the RFP identified by the evaluation committee. The Lead Contact will only hold discussions with Bidders who have submitted a proposal deemed to be reasonably acceptable for Award.

The Municipality of Magnetawan may make an award based on the proposals received without further discussion with the Bidders. Therefore, each initial offer should contain the Bidder's best terms/information, including all required documentation as listed in this RFP.

### **4.02 Basis of Rejection of Proposal**

Proposal not conforming to the requirements within this document and/or the following will be disqualified:

- a. Proposal must be legible, in ink, typewritten, or by printer.
- b. Proposal must be in the possession of the Municipality of Magnetawan by the closing date and time and on form provided.
- c. Proposal must be signed and sealed by an authorized official of the bidding organization.  
A joint proposal must be signed and sealed by each company.

The Bidder has carefully examined the conditions and specifications attached and referred to in this contract and understands and accepts the said conditions and specifications, and for the prices set forth in this proposal, hereby offers to furnish all labour, equipment and materials, except as otherwise specified in the contract, to complete the delivery of the vehicle in strict accordance with said conditions and specifications.

It is also agreed that upon acceptance in writing by the Municipality of Magnetawan this proposal form becomes the agreement for the delivery of the vehicle between the Bidder and the Municipality.

## Section 5 Form of Proposal

I/We, the Undersigned, having examined this Request for Proposals, do hereby offer to enter into an Agreement with the Municipality of Magnetawan to act as Engineer of Record under the terms as included.

I, We \_\_\_\_\_  
(Name-Print) (Position)

of \_\_\_\_\_  
(Company Name)

Dated at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_, 2025.

\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
STREET ADDRESS

\_\_\_\_\_  
CITY PROVINCE POSTAL CODE

\_\_\_\_\_  
TELEPHONE NO. FACSIMILE NO. E-MAIL ADDRESS

Receipt of any issued addenda shall be acknowledged by initialing in the space provided below.

Addendum No. 1 \_\_\_\_\_ Addendum No. 2 \_\_\_\_\_ Addendum No. 3 \_\_\_\_\_

Receipt of any issued addenda shall be acknowledged by initialing in the space provided below.  
Last posted addendum on the website on Thursday December 11, 2025 \_\_\_\_\_

Signature in the designated space, by an authorized officer of the Bidder's company affirms acceptance of the Request for Proposal requirements set forth in this document, the associated costs attributed to the business arrangement between the Bidder and the Municipality of Magnetawan, and hereby certifies that the information supplied in this proposal to be true and complete in all respects.

Company Seal

The following required information may be forwarded on the Vendor's forms and should include all manufacturers specification and submitted with the overall package. However, the information requested here, specifically should be clearly presented, easily understood, and easy to find.

Make:

Model:

Engine:

Warranty:

Distance from Municipality of Magnetawan to Service facility: \_\_\_\_\_ km

Location of Service facility:

Price: \$ \_\_\_\_\_ (*HST not included*)

Other relevant information: